WOMEN OF THE CHANNEL LEADERSHIP SUMMIT EAST 2026

THE AGENDA, BY PERSON

New York · 7-8 December 2026. Your sales lead, your tech lead and your second in command (2IC).

Tags show who each session suits: Sales your sales lead, Tech your tech lead, 2IC your second in command, Everyone the whole team. ★ Featured: the keynotes and the sessions led by people in our preview. Agenda from the organiser's app, checked 2 November 2026.

MONDAY 7 DECEMBER

10:00 OTHER Registration Desk / Attendee Assistance — Everyone

10:00 PANEL — 2IC

BlackHawk Data Women in Tech Roundtable, Presented by WOTC - From Unexpected to Unstoppable (separate registration)

Maryann Pagano

10:30 OTHER Professional Headshot Station Open — Everyone

11:00 NETWORKING Networking Break & Raffle for a Cause — Everyone

13:30 OTHER Women of the Channel East Opening Remarks — Everyone

Jacquie Rives

13:45 KEYNOTE ★ FEATURED Opening Keynote: Be Who You Came to Be — Everyone

Tara Renze

14:20 KEYNOTE — Everyone

Executive Leadership Keynote: Lenovo - The Power of Inclusion: Three Generations of Leadership, Innovation, and Impact

Caroline Scott

14:50 KEYNOTE Executive Leadership Keynote: Insight - Let's Have a Ball - Leading When the Juggle Is Real — Everyone

Brenda Hudson, Reem Gedeon

15:05 KEYNOTE — Everyone

Keynote: Insights from the 2026 State of Work-Life in the Channel Survey : The Mean Girl Narrative: Is It Us or The System?

Andrea Medeiros

15:35 NETWORKING Networking Break & Raffle for a Cause — Everyone

16:05 PANEL Executive Leadership Panel: AI Is Rewiring Leadership - Who's Getting Ahead with Arrow, Eaton,HPE, TD Synnex — Everyone

Adelaide Reilly, Robin Holden-Wolf, Linsey Miller, Tonya Roach

16:35 KEYNOTE — Everyone

Executive Leadership Keynote: The Willingness Advantage - Why Growth Begins with Willingness, Not Confidence - Dell Technologies

Austin Collins

17:05 KEYNOTE Executive Leadership Keynote: Sophos — Everyone

17:20 KEYNOTE Executive Leadership Keynote: Eplus — Everyone

17:50 OTHER Channel@Work's Raffle for a Cause: Commitment to EverFree — Everyone

Kelsey Morgan

18:00 OTHER Reflections of the Day — Everyone

Jacquie Rives

18:00 PARTY Welcome Reception — Everyone

TUESDAY 8 DECEMBER

07:00 OTHER Registration Desk / Attendee Assistance — Everyone

07:00 OTHER Professional Headshot Station Open — Everyone

07:00 MEAL Networking Breakfast — Everyone

08:30 OTHER Women of the Channel East Morning Remarks — Everyone

Alanna April

08:40 KEYNOTE ★ FEATURED Morning Keynote: Unbreakable: The Power of the Human Spirit. — Everyone
Kath Koschel

09:25 KEYNOTE — Everyone
Executive Leadership Keynote: Palo Alto Networks - Personal Brand to Business Impact: Becoming Known for What Matters
Wendi Whitmore

09:55 KEYNOTE Executive Leadership Keynote: GTIA — Everyone

10:25 NETWORKING Networking Break & Raffle for a Cause — Everyone

11:00 BREAKOUT Executive Breakout Session #1: The 26% factor: A Master Class in Executive Presence (REPEATED) — 2IC
Angela Scalpello

11:00 BREAKOUT Executive Breakout Session #2: Microphones Don't Bite - The Logistics of Public Speaking (REPEATED) — Sales 2IC
Karli Sherman

11:00 BREAKOUT — Sales 2IC Tech
Executive Breakout Session #3: Wiz - Wizdom from the Field: Leadership Resilience, Practical AI, and Cross-Functional Execution
Katie Adams, Julie Green-Heffern, Stacey Hersh, Jeanette Thorsby

11:00 BREAKOUT — Sales 2IC
Executive Breakout Session #4: Negotiate Like a Leader: The Courage to be Clear, the Confidence to Hold the Line - NinjaOne
Megan Imbert

12:00 MEAL Networking Luncheon — Everyone

13:10 BREAKOUT Executive Breakout Session #1: The 26% factor: A Master Class in Executive Presence (REPEATED) — 2IC
Angela Scalpello

13:10 BREAKOUT Executive Breakout Session #2: Microphones Don't Bite - The Logistics of Public Speaking (REPEATED) — Sales 2IC
Karli Sherman

13:10 BREAKOUT Executive Breakout Session #3: Acer

13:10 BREAKOUT Executive Breakout Session #4: TD SYNNEX

14:00 NETWORKING Networking Break & Raffle for a Cause — Everyone

14:30 OTHER Afternoon Welcome Back — Everyone
Jacquie Rives

14:35 KEYNOTE Executive Leadership Keynote: BMC - Fill The Gaps — Everyone
Melanie Vogel

14:50 KEYNOTE ★ FEATURED Keynote: Leading While Tired — Everyone
Dethra Giles

15:30 OTHER Closing Day Remarks & Raffle For a Cause Drawing — Everyone
Jacquie Rives, Alanna April

16:00 PARTY Closing Reception — Everyone

19:00 PARTY 4th Annual CRN Women of the Year Awards Gala (separate ticket)

An independent guide from The Lanyard. Check the organiser's app on the day.